

# Online Model-Free Influence Maximization with Persistence

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## Background & Motivations

# Classic Influence Maximization [Kempe et al., 2003]



Important problem in social networks, with applications in marketing, computational advertising.

- **Objective:** Given a promotion budget, maximize the influence spread in the social network (word-of-mouth effect).
- Select  $k$  seeds (influencers) in the social graph, given an graph  $G = (V, E)$  and a propagation model
- Edges correspond to follow relations, friendships, etc. in the social network

# Problem

## IM Optimization Problem

Denoting  $S(I)$  the influence cascade starting from a set of seeds  $I$ , the objective of the IM is to solve the following problem

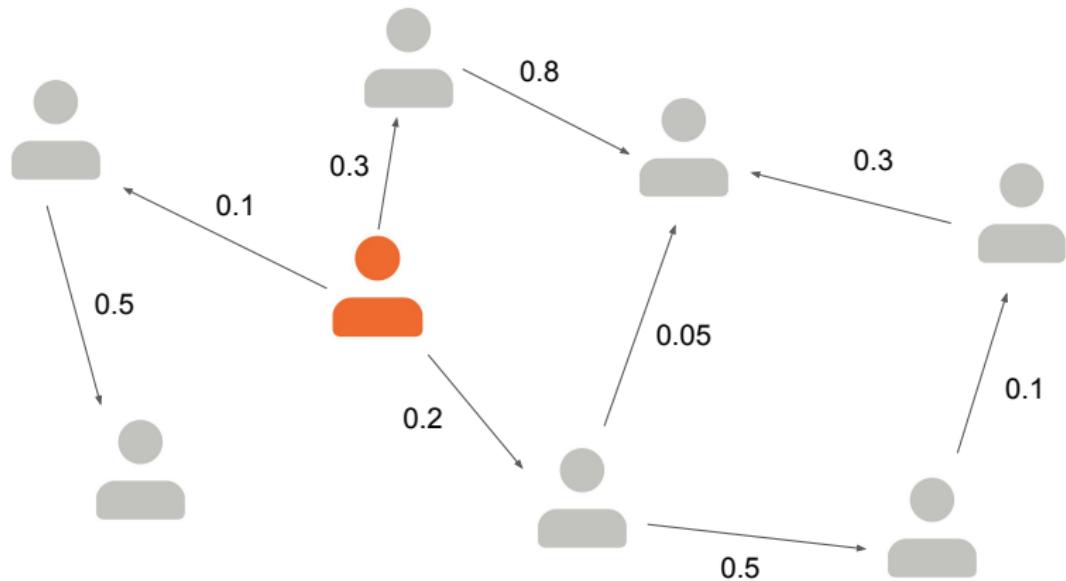
$$\arg \max_{I \subseteq V, |I|=L} \mathbb{E}[S(I)].$$

# Independent Cascade Model

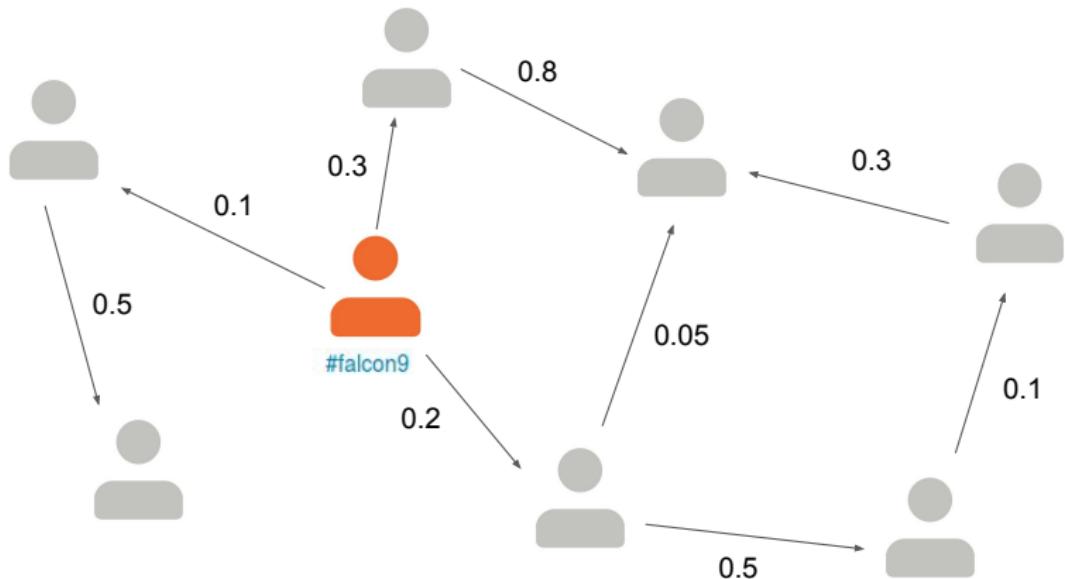
To each edge  $(u, v) \in E$ , a probability  $p(u, v)$  is associated

- ① at time 0 – activate seed  $s$
- ② node  $u$  activated at time  $t$  – influence is propagated at  $t + 1$  to neighbours  $v$  independently with probability  $p(u, v)$
- ③ once a node is activated, it cannot be deactivated or activated again.

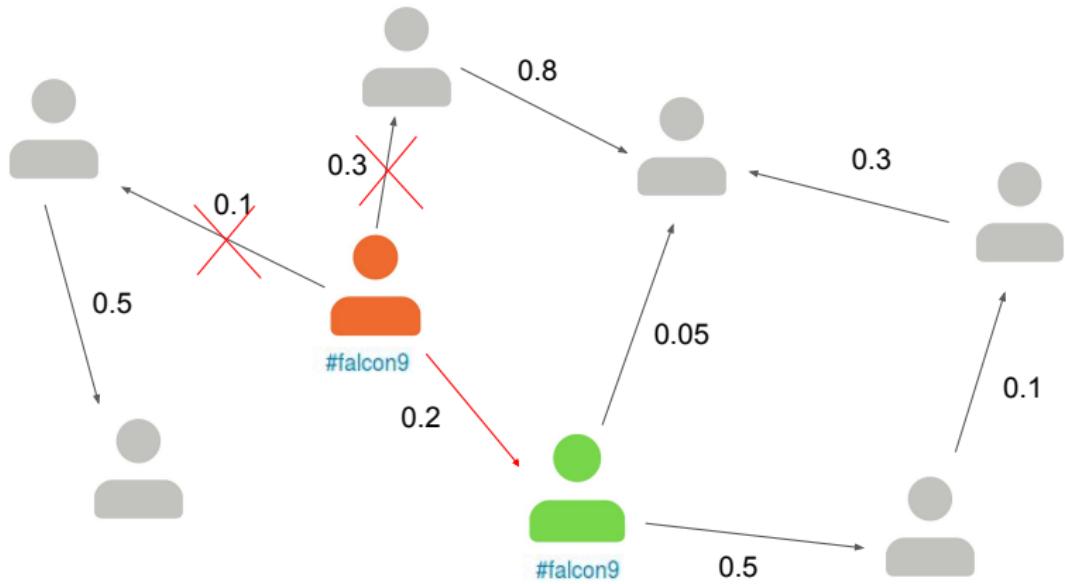
# Independent Cascade Model – Example



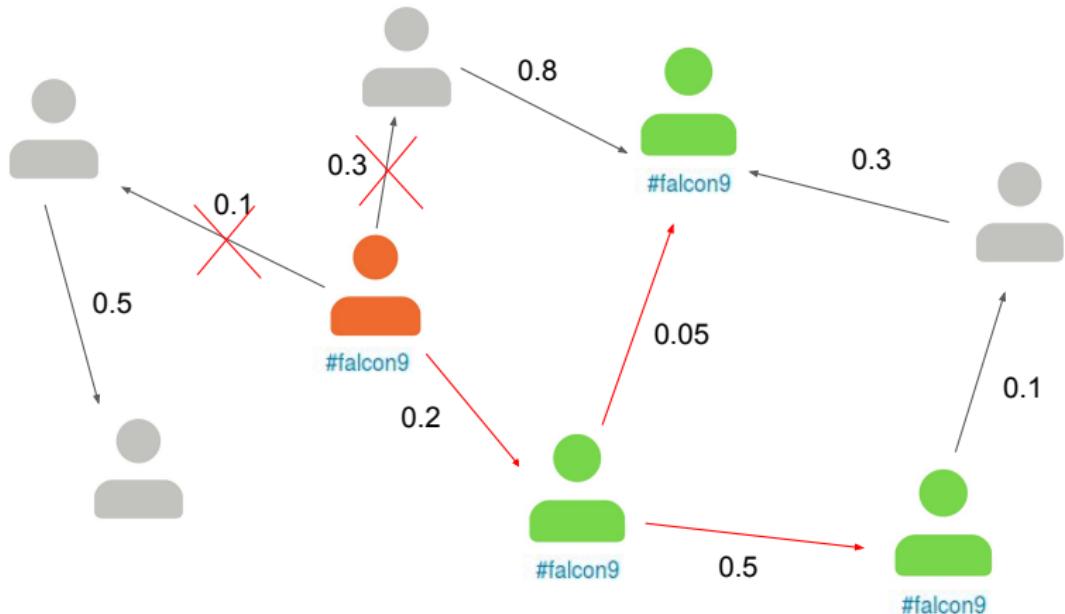
# Independent Cascade Model – Example



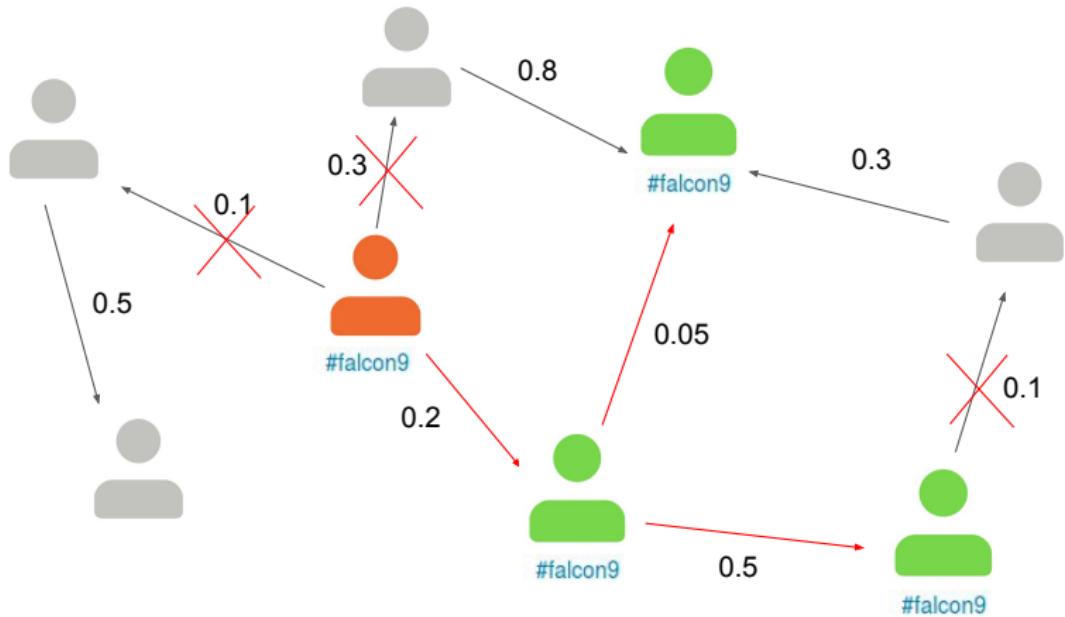
# Independent Cascade Model – Example



# Independent Cascade Model – Example



# Independent Cascade Model – Example



# Approximated IM algorithms

- ① Computing expected spread: Monte Carlo simulations
- ② for solving the IM: greedy approximation algorithm

Multiple algorithms and estimators: TIM / TIM+ [Tang et al., 2014],  
IMM [Tang et al., 2015], SSA [Nguyen et al., 2016], PMC  
[Ohsaka et al., 2014], ...

# Online Influence Maximization

# Online Influence Maximization

We only know the social graph, but not **edge probabilities**. Problem introduced by [Lei et al., 2015] for the IC model.

- ① at **trial  $n$**  — select a set of  $k$  seeds,
- ② the diffusion happens, observe **activated** nodes and edge activation **attempts**
- ③ repeat to step 1 until the budget is consumed.

# Online Influence Maximization with Persistence

## OIMP Problem [Lei et al., 2015]

Given a budget  $N$ , the objective of the *online influence maximization with persistence* is to solve the following optimization problem

$$\arg \max_{I_n \subseteq V, |I_n|=L, \forall 1 \leq n \leq N} \mathbb{E} \left| \bigcup_{1 \leq n \leq N} S(I_n) \right|.$$

A node can be activated several times at different trials, but it will yield reward only once

# Motivations

A campaign with several steps: different posts with a single semantics.

- people may transfer the information several times, but “adopting” the concept rewards only once (e.g. politics)
- brand fanatics, e.g., Star Wars, Apple, etc.
- social advertisement in users’ feed (e.g. Twitter / Facebook), people may transfer/ like the content several times across the campaign.

# Online Model-Free Influence Maximization with Persistence

# Setting

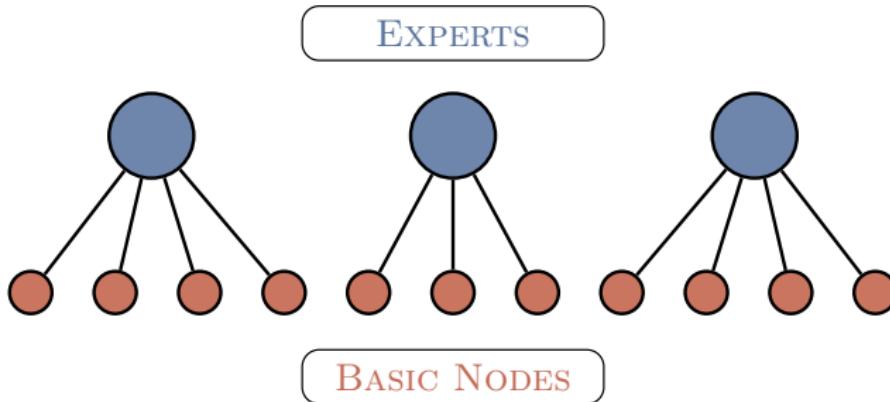
In the following, we work in

- the **persistent** setting
- no assumption regarding the **diffusion model**
- simple feedback: set of **activated nodes**

**Simple, realistic, target short horizons**

# Model

To simplify the graph problem, we consider the corresponding graph (depth-1 trees):



- **Hypothesis:** empty intersection between experts
- **New problem:** estimating the **missing mass** of each expert, that is, the expected number of nodes that can still be reached from a given seed.

# Missing mass

Following the work of [Bubeck et al., 2013]

- **Missing mass**  $R_n := \sum_{u \in A} \mathbb{1}_{\{u \notin \bigcup_{i=1}^n S_i\}} p(u)$
- Corresponds to the potential of the expert
- **Missing mass estimator** (known as the **Good-Turing estimator**)

$$\hat{R}_n := \sum_{u \in A} \frac{U_n(u)}{n},$$

where  $U_n(u)$  is the indicator equal to 1 if  $x$  has been sampled exactly once.

The estimator is the fraction of hapaxes!

# Confidence Bounds

## Estimator Bias

$$\mathbb{E}[R_n] - \mathbb{E}[\hat{R}_n] \in \left[ -\frac{\sum_{u \in A} p(u)}{n}, 0 \right]$$

## Theorem

With probability at least  $1 - \delta$ , denoting  $\lambda := \sum_{u \in A} p(u)$  and  $\beta_n := (1 + \sqrt{2}) \sqrt{\frac{\lambda \log(4/\delta)}{n}} + \frac{1}{3n} \log \frac{4}{\delta}$ , the following holds:

$$-\beta_n - \frac{\lambda}{n} \leq R_n - \hat{R}_n \leq \beta_n.$$

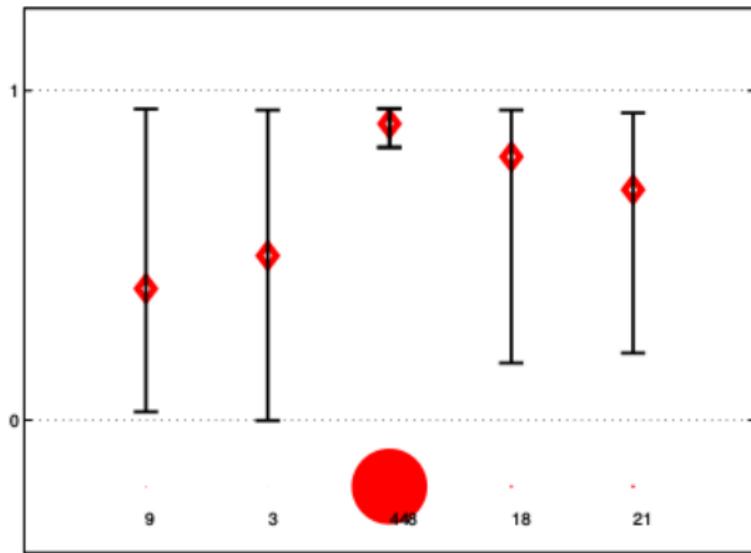
# Algorithm

- UCB-like algorithm
- at round  $t$ , we play the expert  $k$  with largest index

$$b_k(t) := \hat{R}_k(t) + (1 + \sqrt{2}) \sqrt{\frac{\hat{\lambda}_k(t) \log(4t)}{N_k(t)}} + \frac{\log(4t)}{3N_k(t)},$$

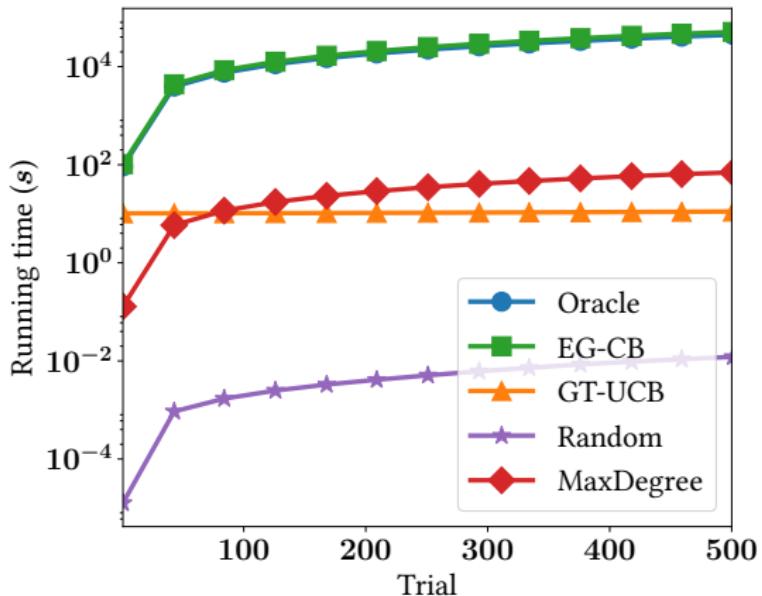
where  $N_k(t)$  denotes the number of times expert  $k$  has been played up to round  $t$

# Optimism in Face of Uncertainty



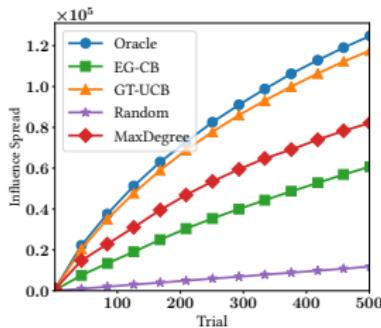
# Experiments

# Execution time (DBLP)

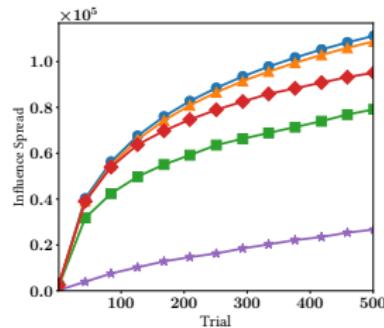


DBLP (WC – L = 1)

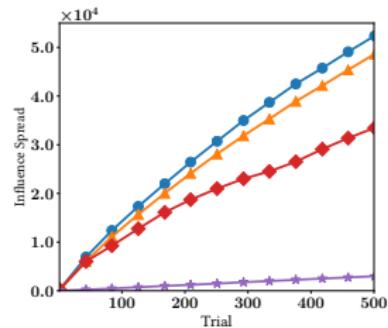
# Growth of spreads (DBLP)



DBLP (WC - L = 5)



DBLP (TV - L = 5)



DBLP (LT - L = 5)

# Thank you.

# References



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Influence Maximization with Bandits

*Workshop NIPS*